



ROBAR

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August 31st, 2022

RAW MATERIAL SURCHARGE ANNOUNCEMENT

2706 & 2786

Cast Bronze (Brass) Service Saddles

To Our Valued Clients,

Over the past year Robar has seen unprecedented increases in the cost of brass ingots, the raw material used in our 2700 Series Cast Bronze Service Saddles. The price per pound for this raw material has increased month over month since the beginning of the year.

Robar is no longer able to absorb increases of this magnitude so we must implement a Raw Material Surcharge (RMS) on all sales of our 2706 and 2786 Cast Bronze Service Saddles going forward by way of a discount structure change. This surcharge will be effective September 1st, 2022. The list price for these saddles will stay the same, however, the base discount will be adjusted from 40% off to **30% off the current published list price.**

Robar will honour pricing already quoted on successful municipal tenders up to the quantities listed on the original tender until September 30th, 2022. For additional saddle purchases beyond those quantities, to avoid the RMS, you will have to supply a copy of the applicable municipal purchase order dated before the date of this announcement.

Please feel free to reach out to your local Robar Industries representative for any assistance required with updated pricing or revised quotations.

Thank you for your continued understanding and support,

Trevor Eden
General Manager
Western Operations
Robar Industries Ltd.